

## City of Bethel Action Memorandum

Action memorandum No.	19-62		
Date action introduced:	September 24, 2019	Introduced by:	Bo Foley, Acting City Manager
Date action taken:	September 24, 2019	<input checked="" type="checkbox"/> Approved	<input type="checkbox"/> Denied
Confirmed by:	KM		

**Action Title:** Approve the sole source purchase of stretchers, stretcher load equipment, and related parts and equipment from Stryker Corporation.

**Attachment(s):** (1) Sole Source Justification for Purchase of Stryker Stretchers and Power Load Equipment; (2) Letter from Zac Jordan with Stryker About Power-PRO Ambulance Cot Sole Source Information; (3) Letter from Zac Jordan with Stryker About Power-LOAD Cot Fastener Sole Source Information; (4) Letter from Zac Jordan with Stryker About Stryker Compatibility.

Amount of fiscal impact:		Account information:
X	No fiscal impact at this time.	
	Funds in City FY 2020 Budget.	

### Summary Statement

The City of Bethel owns and operates three ambulances through the Bethel Fire Department and each one has Stryker stretchers (cots). Medic 4 is equipped with one manual Stryker brand stretcher. Medic 5 is being sent to Washington to be remounted on a new chassis. With Bethel City Council sole source approval, the City plans to purchase the power loader apparatus and power cot (stretcher) from Stryker and have it installed in Medic 5 by Braun Northwest, Inc. Medic 6 has an installed power loader and power cot from Stryker.

It is in the City's Best Interest to purchase ambulance cots, power cots, power loaders, and other related equipment manufactured by Stryker for use in safely transporting individuals with City ambulances. The City will benefit by having 100% of its manual and power cots made by Stryker and progressing toward the purchase and installation of Stryker power-loading equipment on all of its ambulances. The Yukon Kuskokwim Health Corporation uses Stryker cots and has Stryker load apparatus installed in its ambulances, which facilitates interoperability with City equipment.

The benefits of using Stryker ambulance cots and loaders include: high-quality products, rigorously tested for dependability, compatibility with YKHC Stryker ambulance stretchers, 18% price discount for sole source purchase versus 13% discount price for purchase from the Savvik Buying Group joint purchase agreement, allows for paid and volunteer EMTs to be trained on the same equipment, company provides trained service technicians in Spokane, Washington who will fly to Bethel to provide service, when needed.